# Fare Policy Recommendations







#### • Meet customer needs

- Offer faster, more convenient service
- Improve travel times
- Retain and build ridership
  - Re-position bus service to match markets
- Improve productivity
  - Use existing resources more efficiently
- Reverse ridership declines
  - Increase boardings by 1.6 million over three years





	New vehicles and bus branding					
					Project V community circulators	
		Real-time customer	New Bravo! And Xpress routes		Fare Study	
	Mobile ticketing	info	Peer review	More frequent service	Targeted promotions	5
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## Background

- Evaluation of fare policy is one component of OC Bus 360°
- CH2M presented recommendations to the Finance & Administration and Transit Committees
- Fare Study final report was provided to the Board of Directors (Board) on May 9, 2016
- Staff was directed to return to the Finance & Administration Committee with final recommendations

### CH2M Assessment of Goals and Current Structure

#### **Fare Policy Goals**

- Increase Ridership
- Improve Customer Experience
- Minimize Fare Revenue Impact
- Encourage Fare Simplicity
- Enhance Equity

### **Fare Policy Constraints**

- Farebox Recovery Requirement of 20 percent
- Maintaining a Balanced Budget for the Bus Program
- ACCESS fare cannot exceed twice the full fare per the Americans with Disabilities Act

#### **Fare Structure Strengths**

- Simple Fare Structure
- Fare Policy and Technology Opportunities

#### **Fare Structure Weaknesses**

- Dual Ridership Demographic
- ACCESS Flat Fare Pricing
- Express Fare Structure
- Reduced Fare Enforcement
- Interagency Transfer Enforcement

- Reduce Day Pass from \$5 to \$4 for a six-month promotional period
  - Day pass boardings represent 36% of total fixed-route boardings
  - Does not impact base fare or increase paratransit cost
  - Projected to increase ridership by 600k, and decrease revenues by \$1.1M
  - Use Low Carbon Transit Operations Program (LCTOP) subsidy to offset revenue decrease
    - Approximately \$5.4 million in LCTOP funds available to subsidize fare reduction
  - Offering as promotion allows OCTA to:
    - Assess impacts of fare reduction without a permanent decrease in the fare
    - Implement as soon as October 9, 2016 service change
- Eliminate 5 Ride Pass and 7 Day Pass
  - Rarely used passes account for less than 1% of pass usage
  - Contributes to simplicity goal and reducing operational costs
  - Riders could migrate to day pass or monthly pass

- Recategorize Express Services
  - Provides more intuitive and consistent descriptions of Express routes
    - Brand all intercountry routes (700s) as Express
    - Convert 5 fixed-routes (200s) that behave as intracounty routes and brand as OC Express
  - Align fares with trip distance

		Recommended	Average
Express Service	<b>Current Fare</b>	Fare	<b>Trip Length</b>
Intercounty (700 routes)	\$4.00 - \$6.00	\$7.00	36 miles
Intracounty (200 routes)	\$2.00	\$4.00	14 miles

#### • Implement ACCESS Zone Fares

- Establishes three zones within the county: north, central, south
- Fares for staying within a zone or traversing two zones would not be impacted
  - 97% of trips would not be impacted
- Only trips that traverse three zones (north to south or vice-versa) are impacted
- Fare for traversing three zones would increase from \$3.60 to \$7.20
- Makes fares more equitable and reduces cost/service disparity
- Helps mitigate disproportionally high ACCESS operating costs
- Consistent with other Southern California ACCESS fare structures
  - San Diego, Riverside and San Bernardino have zone-based fares
  - Los Angeles has distanced based fares
  - Maximum fare per trip ranges from \$6.25 to \$9.00
    - Exception is San Diego which charges a flat fare but may require transfers between zones



- 69% of trips stay within 1 zone
- 28% traverse 2 zones
- 97% of trips not impacted
- 3% of trips traverse 3 zones and would be impacted

- Enforce Reduced Fare Eligibility Requirements
  - OCTA would require verification of eligibility for reduced fare media at the point of sale
  - Enforcing reduced fare eligibility at the point of sale should help reduce fraudulent use of reduced fare media and will enhance equity for riders
  - Common practice at most U.S. transit agencies
- Review Interagency Agreements
  - Review transfer agreements with other regional agencies to incorporate changes in fare media, routes and to reduce potential for transfer abuse

### Next Steps

- Incorporate Board feedback
- Continue to gather and incorporate feedback from external stakeholders
- Hold a public hearing at the September 26, 2016 Board meeting
- Final recommendations at the October 24, 2016 Board meeting